10Open

COLLABORATION STYLES TEST.

"Coming together is a beginning. Keeping together is progress. Working together is success."

HENRY FORD

Everyone has a role to play when it comes to open innovation, but for it to succeed, individuals need to know where they fit in a team. The **Collaboration Styles Test** assesses our skills in the context of our team, company or partnership. It helps by finding out what roles we are good at playing in collaborations (and what we're not so good at!) and how we can use collaboration to our wider benefit.

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		STRONGLY AGREE (10PTS)	AGREE (7PTS)	SLIGHTLY AGREE (3PTS)	DISAGREE (1PT)
Q1	I get a sense of satisfaction from helping others succeed.	○	○	○	○
Q2	I am very comfortable acting as a spokesperson for my team.	○	○	○	○
Q3	I am the one that other people rely on to make things happen.	○	○	○	○
Q4	I help others to open up and share what they are really thinking and feeling.	○	○	○	○
Q5	I like to get going straight away when starting a new project.	○	○	○	○
Q6	I am able to spot important facts and convey them into a compelling story.	○	○	○	○
Q7	I find it easy to assess what other team members want and need.	○	○	○	○
Q8	I am able to invent lots of potential solutions when faced with a new challenge.	○	○	○	○
Q9	Other people tend to follow my lead.	○	○	○	○
Q10	I am quick to spot when someone in the team is feeling awkward or uncomfortable.	○	○	○	○
Q11	I enjoy introducing friends or business associates to each other.	○	○	○	○
Q12	My team members frequently ask me for help to come up with new ideas.	○	○	○	○
Q13	I am successful at negotiating organisational politics.	○	○	○	○
Q14	Team members seek me out for help, advice and trusted recommendations.	○	○	○	○
Q15	In group discussions I tend to look for common points of agreement.	○	○	○	○
Q16	I maintain a sense of humour, even when the going gets tough.	○	○	○	○
Q17	I am very curious about the underlying causes of a problem.	○	○	○	○
Q18	I respect a person's viewpoint, even if I don't agree with it.	○	○	○	○

CONNECTORS
Q11 + Q15 +Q18 = ...pts

PRODUCERS
Q3 + Q13 +Q16 = ...pts

ACTIVATORS
Q5 + Q9 +Q14 = ...pts

CULTIVATORS
Q1 + Q7 +Q10 = ...pts

INFLUENCERS
Q2 + Q4 +Q6 = ...pts

EXPLORERS
Q8 + Q12 +Q17 = ...pts

NAME: Frank Bank   DATE: 1st March   TEAM: Open Innovation

COLLABORATION STYLES TEST - EXAMPLE.

"Coming together is a beginning. Keeping together is progress. Working together is success."

HENRY FORD

	Question	STRONGLY AGREE (10PTS)	AGREE (7PTS)	SLIGHTLY AGREE (3PTS)	DISAGREE (1PT)
Q1	I get a sense of satisfaction from helping others succeed.		✓		
Q2	I am very comfortable acting as a spokesperson for my team.		✓		
Q3	I am the one that other people rely on to make things happen.	✓			
Q4	I help others to open up and share what they are really thinking and feeling.	✓			
Q5	I like to get going straight away when starting a new project.		✓		
Q6	I am able to spot important facts and convey them into a compelling story.			✓	
Q7	I find it easy to assess what other team members want and need.	✓			
Q8	I am able to invent lots of potential solutions when faced with a new challenge.			✓	
Q9	Other people tend to follow my lead.			✓	
Q10	I am quick to spot when someone in the team is feeling awkward or uncomfortable.	✓			
Q11	I enjoy introducing friends or business associates to each other.	✓			
Q12	My team members frequently ask me for help to come up with new ideas.			✓	
Q13	I am successful at negotiating organisational politics.				✓
Q14	Team members seek me out for help, advice and trusted recommendations.		✓		
Q15	In group discussions I tend to look for common points of agreement.	✓			
Q16	I maintain a sense of humour, even when the going gets tough.			✓	
Q17	I am very curious about the underlying causes of a problem.			✓	
Q18	I respect a person's viewpoint, even if I don't agree with it.	✓			

I AM A CONNECTOR

CONNECTORS Q11 + Q15 + Q18 = (30) pts

PRODUCERS Q3 + Q13 + Q16 = 14 pts

ACTIVATORS Q5 + Q9 + Q14 = 17 pts

CULTIVATORS Q1 + Q7 + Q10 = 27 pts

INFLUENCERS Q2 + Q4 + Q6 = 20 pts

EXPLORERS Q8 + Q12 + Q17 = 9 pts

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